



# FOOD RESCUE US<sup>®</sup>

## **VP National Operations**

### **Position Overview**

As the VP National Operations at Food Rescue US, you will be part of the senior leadership team and play a crucial role in advancing our mission and impact by leading our national operations team and directly overseeing operations throughout the US. Reporting directly to the CEO, you will lead a team dedicated to our national network of sites including multiple Food Rescue “flag sites”, as well as licensee sites that use our technology. This is an exceptional opportunity for a motivated and results-oriented individual who is inspired by our mission:

*Food Rescue US is dedicated to eliminating hunger and food waste in America. We engage volunteers and food donors through our proprietary app to directly transfer nutritious excess food to social service agencies serving the food insecure. In doing this we change lives and we also critically address climate change by keeping food out of landfills and reducing greenhouse gas emissions.*

Ideal candidates will be excited by the opportunity to drive meaningful change for a fast-growing national nonprofit already delivering significant impact in 42 markets in 22 states and the District of Columbia. Since our founding in 2011, we have provided 128 million meals and kept 160 million pounds of excess food out of landfills.

Food Rescue US is currently operating remotely, with a nexus in Fairfield County, CT. The VP National Operations will be expected to attend in-person meetings in and around Fairfield County on a regular basis.

## **Primary Duties and Responsibilities**

### **National Site Management**

- Create and implement systems to effectively manage our national network.
- Manage current sites to ensure stability and growth, including managing current Site Directors.
- Develop, monitor and drive impact metrics to ensure growth in food rescued, meals provided and CO2 equivalent kept out of the atmosphere.
- Develop site expansion plans to grow our footprint and impact across the US, including recruiting and hiring new Site Directors.
- Organize and manage the HQ national site team to maximize their skills and expertise in support of our network sites.
- Lead HQ operations team in effectively developing and sharing best practices across sites.
- Manage ongoing contracts with Site teams and licensees.
- Each type of site (independent contractors, volunteers, and licensees) presents a unique set of questions/challenges. Ensure that each type is getting the support from HQ they require.
- Working closely with our product manager and tech team, make sure our technology is both supporting current operations effectively and help prioritize the roadmap to ensure our technology platform is on track to grow and evolve to meet emerging needs.
- Oversee the leadership and inspiration of over 6500 active Food Rescue US Volunteer food rescuers.

### **Organizational Strategy**

- Work with the senior leadership team and Board Strategy Committee to develop effective and far-reaching growth strategies to expand the organization's footprint and impact.
- Working closely with the CEO, put in place a strong team to execute the strategy for growth, maximizing the potential of each individual.

### **Fundraising**

- Working with the Director of Development, develop and implement appropriate funding strategies for specific sites as well as supporting national funding opportunities, annual appeal, Annual Gala, and other fundraising activities as needed.

## **Organizational Management**

- As a member of the senior leadership team, assist in managing day-to-day activities of the organization as needed.
- Work in conjunction with the CEO and finance team to create, manage, and monitor the operation budget and individual site budgets, ensuring efficient allocation of resources.
- Utilize our app and related data and analytics to evaluate site effectiveness, make informed strategic decisions, and identify areas for improvement.
- Recommend policies & procedures to ensure organization collects information needed for external communications, annual audit, etc.

## **External**

- Develop and grow relationships with national food donors to support the mission and grow impact.
- Develop and grow relationships within the food security and climate change spaces, and as appropriate, act as a spokesperson for Food Rescue US.
- Participate on assigned Board committees providing relevant information for board consideration and prepare required reports for Board meetings to help keep Board informed about our work

## **Qualifications**

- Bachelor's degree or equivalent professional experience; Master's a plus.
- Experience in food insecurity, food distribution, and/or climate change/sustainability a strong plus.
- Experience in the nonprofit sector a strong plus.
- Proven track record of at least 5+ years progressively responsible operations management experience, with demonstrable results across multiple locations.
- Experience in managing and leading a team, fostering a collaborative and goal-driven environment.
- Excellent communication skills, both written and verbal
- Proficiency in MS Office and/or Google suite.
- Exceptional organizational and project management skills, attention to detail, and the ability to manage multiple projects simultaneously.
- Willingness to travel (approx 25%) locally, regionally, and nationally, to visit current and prospective sites, and attend conferences, events and the like.
- Passion for the organization's mission and a genuine commitment to its values.

**Application Process:**

Please submit your resume with a cover letter detailing your relevant experience and accomplishments, including any prior experience in/demonstrated commitment to food security and climate change, to [carol@foodrescue.us](mailto:carol@foodrescue.us). Resumes without an accompanying cover letter will not be considered.

Food Rescue US is an equal opportunity employer committed to diversity and inclusion.